

5th Greek-British Shipping Forum

Wednesday 26 June 2019
British Residence

09.30–10.00 Registration

10.00–10.05 Welcome by Kate Smith CMG, **British Ambassador**

10.05–10.20 Opening remarks by Lord Mountevans, **Chairman, Maritime London**

10.20–10.45 Market outlook presentation, Stephen Gordon, Managing Director,
Clarksons Research

10.45–10.55 UK Ship Register developments and wider UK Maritime priorities,
Graham Candy, Head Commercial Management Unit, **UK Ship Register**

10.55–11.55 **Session 1: Innovation in Marine Insurance**

Blockchain, big data and virtual reality are changing the nature of marine insurance. Blockchain is speeding up and automating time intensive transactional processes. The utilisation of big data is providing underwriters and claim handlers with more information to accurately understand the nature of risk and analyse vessel data when assessing a casualty. Virtual reconstructions can accurately replay events leading up to a marine casualty, speeding up the claims and dispute process. This panel brings together leaders in the marine tech, consultancy, legal and insurance industries from the London market, in order to dissect the technological revolution occurring in the sector and analyse how it will improve vessel efficiency.

Introductory remarks & panel discussion moderator:

Gordon Robertson, Director (Greece), **North of England P&I Club**

Panelists:

Simon Lockwood, Senior Director, Marine, **Willis Towers Watson**

Nick Maddalena, Head of Insurance Business, **Windward**

Captain Richard Meikle, General Manager, **Solis Marine Consultants**

11.55–12.05 Q&A Session

12.05-12.30 Coffee Break

12.30-13.40 Session 2: Assessing Ship Finance options – panel discussion

The ship finance market is becoming ever more diverse: private equity, institutional investing, leasing and capital markets are all pitching for shipping business. This panel will assess the various options in the market, their strengths and weaknesses and how London-based firms have the knowledge and expertise to advise and facilitate finance in an increasingly complex market to navigate.

Introductory remarks:

Anthony Zolotas, CEO, **Eurofin**

Panel discussion moderator:

Lindsey Keeble, Global Maritime Sector Head, **Watson Farley Williams LLP**

Panelists:

Richard Greiner, Partner, **BDO**

Dipak Karki, Head of Financial Advisory & Capital, **Galbraith's**

Elias Sakellis, Chief Investment Officer, **Borealis Maritime**

& Director, **Australis Maritime**

Anthony Zolotas, CEO, **Eurofin**

13.40-13.50 Q&A Session

13.50-13.55 Closing remarks, Jos Standerwick, Chief Executive, **Maritime London**

13.55 – 15.30 Networking Lunch

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